

REP: TEL# 703 528 7800 FAX# 703 528 7880  
CREDIT ADVISORY: AGENCY CREDIT RISK !!  
ORDER WORKSHEET HARRIS REPORT FROM REP  
SEP27/12 13.05  
\*\*\* WFTV-TV \*\*\*

REP. # \_\_\_\_\_ OFF. # 6556 SALESMAN # \_\_\_\_\_  
BUYER NAME STEVE HAZELTON  
SALES PRSN WA- JOE KNAUER

CONTRACT # 6353253

CLASS:	NATL.	LOCAL	REGIONAL
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# ORDER

PRODUCT	PROF-PENA, SANTI, SMIT	EST #	COMMENTS: (LINE, ORDER, INVOICE)

PRDCT	<u>RPOF-PENA, SANTI, SMIT</u>	EST.#

FLIGHT DATES OCT9/12 NOV5/12 WK-4

CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_

CO-OP BILLING NEEDED \_\_\_\_\_

DATE SEP27/12 13.05

REP: TO LENA

\*\* NEW ORDER \*\*  
 TTLS \$140000.-.60X  
 PLS CFM, THX 9/27

\*\*\*\*\* THIS IS A CASH IN ADVANCE COLLECTION \*\*\*\*\*

RPOF 3 PAC— PENA, SANTIAGO, SMITH

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:LINE#	:	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	: SPTS
1			600P-630P	30		\$3,000.00	10/9	10/12	4		TU-F	4
PROGRAM : NEWS												
CON COM1: 1X PER DAY												
2			600P-630P	30		\$3,000.00	10/15	11/2	5		M-F	15
PROGRAM : NEWS												
CON COM1: 1X PER DAY												
3			600P-630P	30		\$3,000.00	11/5	11/5	1		MON	1
PROGRAM : NEWS												
4			1100P-1130P	30		\$2,000.00	10/9	10/14	4		TU-TH, SU	4
PROGRAM : NEWS												
CON COM1: 1X PER DAY												

REP HEADLINE# 6353253  
\*\*\* ORIGINAL REV#0 \*\*\*

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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
5			1100P-1130P	30		\$2,000.00	10/15	11/4	5		M-TH,SU	15
PROGRAM : NEWS												
CON COM1: 1X PER DAY												
6			1100P-1130P	30		\$2,000.00	11/5	11/5	1		MON	1
PROGRAM : NEWS												
7			700A-900A	30		\$2,000.00	10/9	10/12	4		TU-F	4
PROGRAM : GMA												
CON COM1: 1X PER DAY												
8			700A-900A	30		\$2,000.00	10/15	11/2	5		M-F	15
PROGRAM : GMA												
CON COM1: 1X PER DAY												
9			700A-900A	30		\$2,000.00	11/5	11/5	1		MON	1
PROGRAM : GMA												
OCT/12			98000.00			NOV/12						
												CONTRACT TOTAL 140000.00
												TOTAL SPOTS 60

MARKET TOTALS \$140,000 WFTV 100% WKMG 0% WESH 0% WOFL 0% WKCF 0% WRBW 0% CABL 0%  
WOPX 0% WRDQ 0% EFTV 0%

SVC- NSI  
DEMOS- RA35+\*